

**Two Day Series: Emotional Intelligence and Productive Conflict**  
**Indiana Chamber Conference Center**  
**May 1-2, 2019**

Presented by



**Seminar Schedule (both days)**

**8:30 a.m.** Registration and continental breakfast  
**9:00 a.m.** Seminar begins  
**12:00 p.m.** Lunch (provided)  
**1:00 p.m.** Seminar reconvenes  
**4:00 p.m.** Seminar adjourns

**About this seminar**

**Day 1 - Emotional Intelligence Impact**

Think of a leader you admire. Was she someone you could trust and rely upon? Was he genuinely interested in you as a person and developing you as a leader? Maybe it was her ability to listen and lead others through difficult times. What was it that influenced your respect and admiration?

Chances are your admired leader is one of the 90% of successful leaders who has strong emotional intelligence. Rather than using an outdated authoritative style, they lead with interpersonal awareness and a collaborative approach.

If growing trusted relationships, impacting results and establishing a strong reputation is important to you, taking action to develop your emotional intelligence is essential for achieving those goals.

While you may have some awareness of your emotional intelligence, you will have the opportunity to complete the EQi 2.0 Leadership assessment. Your report will provide a baseline of information to enhance awareness of your strengths and opportunities for growth. You will be able to identify drivers of various behaviors and learn approaches for improvement.

By attending this session, you will be able to:

- understand what emotional intelligence is and the importance of it
- increase your awareness of your emotional intelligence and how it affects others
- manage your emotional responses by identifying new approaches
- integrate skills and techniques to grow and sustain emotional intelligence behaviors

**Pre-requisite: Complete the EQi 2.0 Leadership assessment. Instructions will be provided one month prior to the seminar.**

## Day 2 - Achieving Positive Results with Productive Conflict

Many people react to conflict with denial or resistance. As a leader, the ability to help people work through conflict is not just helpful, but critical to success. In this workshop, you will learn practical tools that will enable you to build trust and commitment and achieve positive results through conflict, not in spite of it. In this engaging, practical workshop, you will learn about the four DiSC personality styles, their natural destructive responses to conflict, and learn how they can adapt their destructive tendencies in favor of productive conflict behaviors. This workshop will expand your ability to strengthen your emotional intelligence and build trusting relationships.

By attending this session, you will be able to:

- understand how and why you react to conflict the way you do.
- learn to recognize your naturally destructive behaviors and potential triggers.
- learn a framework for adapting your destructive conflict tendencies into productive responses.