



Your 2018 Legislative Return on Investment

In this annual financial impact assessment, learn what the Indiana Chamber’s lobbying efforts at the Statehouse mean to your bottom line. The 2018 General Assembly saw the Chamber advocate for and achieve numerous public policy victories that will have a lasting positive impact on the state’s economy and the prosperity of its residents. Additionally, the Chamber defeated several measures that would have proven costly to businesses.

In total, the Chamber’s work yielded savings of \$615 million for Hoosier businesses OR \$228 per employee. Specific savings are listed below by bill and subject matter, in total and per employee.

Business Savings

\$615 million or \$228 per employee

Legislative Session

Economic Development and Workforce Development

Better workforce training policies (HEA 1002) \$25 million; \$9.25/employee

Energy and Environment

Enhanced water resource management (HEA 1267 and SEA 362) \$15 million; \$5.55/employee

Defeated – unwarranted fees (HB 1403) \$10 million; \$3.70/employee

Defeated – ban on use/sale of coal tar (SB 168) \$10 million; \$3.70/employee

Defeated – unjustified cost shifting among ratepayers (SB 318) \$10 million; \$3.70/employee

Labor and Insurance

Defeated – mandated increases in minimum wage (SB 93, SB 121 and SB 308) \$100 million; \$37.00/employee

Defeated – mandated overtime coverage (HB 1413) \$75 million; \$27.75/employee

Defeated – paid leave policies (HB 1388 and SB 309) \$50 million; \$18.50/employee

Defeated – mandated insurance payments (HB 1158 and SB 181) \$40 million; \$14.80/employee

Improvements to workers’ compensation provisions (SEA 369) \$30 million; \$11.10/employee

Taxation

Provisions to avoid indirect tax increases (HEA 1316 SS)	\$150 million; \$55.50/employee
Defeated – elimination of annual adjustments to real property assessments (SB 196)	\$50 million; \$18.50/employee
Exemption of sales tax on software (SEA 257)	\$50 million; \$18.50/employee

Total Savings for Indiana Business: \$615 million

Total Savings Per Employee: \$228

Your Return on Investment

10 employees = savings of \$2,280

25 employees = savings of \$5,700

50 employees = savings of \$11,400

100 employees = savings of \$22,800

200 employees = savings of \$45,600

500 employees = savings of \$114,000

IMPORTANT NOTES: Business impact calculations are based on fiscal impact estimates of the Legislative Services Agency, independent studies, other available data and research materials, and Indiana Chamber analysis. Business impact per employee is calculated by using the estimated number of employed workers statewide in March 2018 (2,702,900).